



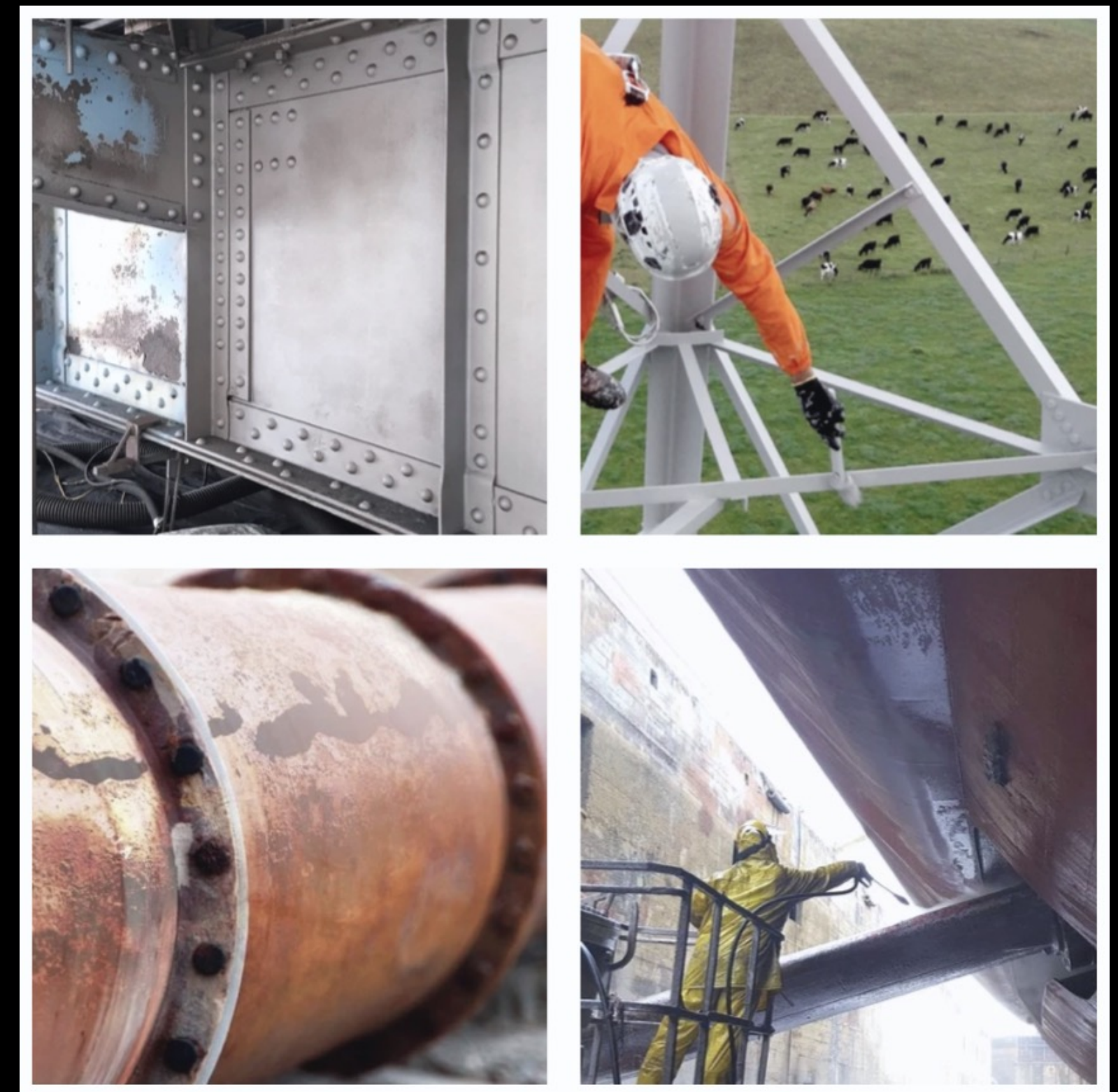


Background

Corrosion repairs are a trillion+ dollar industry. Steel structures, towers, pipelines, bridges are all effected due to the harsh environments, winter conditions and the calcium/sodium chloride that causes corrosion.(ie NY DOT, US Military, AGA, ASTM)

Treatment such as “Hot Dipped Galvanizing” has been successful. However hot dipped in accordance with ASTM A123 is not practical in the field. The solution to this corrosion is true “Cathodic Protection” which can only be provided in a coating that offers both high zinc, content and a binder that is conductive allowing adhesion with the base steel.(KTA, ASTM, NY DOT)

Independent testing of products has shown that ZincKote outperforms all other products in providing true Cathodic Protection. (KTA, NY DOT)





ZINC PURITY

99.996% Highest Quality Zinc available
Type III zinc dust, 0% recycled

CONDUCTIVITY

ZincKote has the **highest conductivity** of all products tested.

BINDER QUALITY

Zinckote is the **ONLY** binder, of the products tested that does not hinder conductivity and therefore maximizes the **cathodic protection**

DRY TIME

Shortest **dry time** in the world
(5 min. to touch/20 min. to re-coat)

SHELF LIFE

Unlimited shelf and pot life



Some Products tested are . . . ZRC, Brite, All Fasteners, Sherwin-Williams



Changing VOC Standards...

NYS DOT Changed Part 205 Rule.... VOCs must be below 340

FED Clean Air Act(OTC)..... Coalition of NE States

EFFECTIVE DATE..... 7/1/2022

Only ZincKote meets NEW standards!





B. ZINC PAINT

As of 07/01/2022 the **red** highlighted liquid zinc paints no longer meet NYS VOC requirements according to 6 NYCRR Part 205. Noncompliant paints have also been marked with an asterisk (*). Aerosol versions of these paints on the Approved List are not subject to the new NYS VOC requirements.

If these zinc paints are used, the non-compliant paint coat(s) must have been manufactured prior to 07/01/2022.

| BRAND NAME | SUPPLIER AND LOCATION | LIQUID |
|--|--|--------|
| Brite Zinc | CRC Industries Americas Group Weld-Aid Brand Horsham, PA | |
| 1 st Zinc | | |
| Carbozinc 11 VOC | Carboline St. Louis, MO | X* |
| Carbozinc 12 VOC | | X* |
| Crown Cold Galvanize Coating 93% Zinc Rich | AERVOE Industries Inc. Gardnerville, NV | X* |
| TRU-GALV Silver Galvanizing Compound | HUB Industrial Supply Lake City, FL | |
| TRU-GALV Zinc Rich | | |
| Zinc Clad 5 Organic Zinc-Rich Primer B69A45 | Sherwin-Williams Company Cleveland, OH | X* |
| ZincKote | RustCoat Corrosion Protection Cheektowaga, NY | X |
| ZINGA | Novel-Solutions LLC Cheektowaga, NY | X* |
| ZINGASPRAY | | |
| ZRC Cold Galvanizing Compound | ZRC WORLDWIDE Marshfield, MA | X* |
| ZRC GALVILITE Galvanizing Compound | | X* |



ZincKote Solution . . .

- VOCs** **Low VOCs – 120 VOCs gram/liter**
- COVERAGE** ZincKote **covers more area** per gallon reducing total job costs
- COST** ZincKote offers the **highest quality** at the lowest cost
- ZINC PURITY** Highest Zinc purity and content. **True Cathodic protection.** Conductive binder
- MANUFACTURING** **Made in US**





ZincKote has been working in the telecommunication industry for 25+ years. Samples documented by PTS are below...

2017

2023

Picture #1

Cold Zinc Application 2017



Picture #2

Same assembly 2023–No corrosion



Picture #3

Same assembly–Untreated Head was rusted





ZINCKOTE TESTING & SPECIFICATION CONFORMANCE DATA

- Exceeds ASTM A-780 (Standard Practice for repair or damaged hot-dip galvanized coatings)
- Meets and exceeds Fed. Spec. DOD-P-21035A, formerly MIL-P-21035 (Galvanizing Repair Spec.)
- Passes ASTM B-117 salt spray testing without failure
- Passes Preece Test (ASTM A-239) for hot-dip galvanizing
- Meets and exceeds Fed. Spec. MIL-P-26915A (USAD Zinc Dust Primer)
- Resists intermittent dry-heat temperatures up to 750°F
- Meets and exceeds SSPC-Paint 20 (Spec for Zinc Rich Primer), Type II (organic), Level I, Type III zinc dust





THANK YOU FOR YOUR TIME AND CONSIDERATION!!!

QUESTIONS OR COMMENTS?



ZINCKOTE LLC • 716-810-1550 • www.zinckote.com



MANAGEMENT TEAM

William Balcom

Owner/President

40 Years Corrosion Industry Experience in . . .

Testing, Formulation, Product Development

Brought to Market Multiple Corrosion Treatment Product Lines

Marketing and Management Degrees

Industry Expertise in . . . Telecommunications, Automotive, Industrial, Retail

David Singer

General Manager

35 Years Marketing and Product Development Experience in . . .

Finance, Research and Product Testing

Successfully Managed Global Brands of \$500M+ portfolio

Economics, Finance, Management Degrees

Industry Expertise in . . . Industrial, Telecommunications, Automotive, Retail

Jason Rudnicki

Vice President

Engineer

18+ years of Distributor and Retail Chain Management

Expertise in Launching New Product Lines

Marketing/Promotional Expertise

Industry expertise in . . . Beverage, Industrial, Retailing